

YOUR FIRST MEETING WITH AN ANGEL INVESTOR:

A common mistake entrepreneurs make when they first meet an investor is they talk too much. A real conversation and dialogue is much more effective.

Keynote Lecture Notes:

Impact Question: What will you do differently as a result of what you’ve learned from this module?

Questions for you, the entrepreneur

1. What is my two-minute description of my company?
2. What are my follow-up questions if an investor is not interested in investing?
3. What are my follow-up questions if an investor is interested in investing?
4. What is my follow-up process?
5. In what other capacities could this angel serve my company or me?

Questions for the team

1. What is our company's two-minute description?

Additional Resources from www.KauffmanFoundersSchool.org

<p style="text-align: center;">Readings</p> <p>Notes:</p>	<p style="text-align: center;">Founder Genius</p> <p>Notes:</p>
<p style="text-align: center;">Other Related</p> <p>Notes:</p>	<p style="text-align: center;">Tools</p> <p>Notes:</p>