

*“Your answers are nothing more than miniature presentations, and they should be rehearsed just as much, if not more, than the presentation itself.”*

– Nathan Gold

#### BODY LANGUAGE MATTERS:

As with most personal communications, your body language, especially your facial expressions, may be giving you away. Be aware of how you're presenting yourself on all fronts.

Keynote Lecture Notes:

**Impact Question:** What will you do differently as a result of what you've learned from this module?

## Questions for you, the entrepreneur

1. When people look at my face during a presentation, what messages are they receiving?
2. What do people think when they see me smile?
3. What do people think when they hear me laugh?

## Questions for the team

1. When people see a picture of the team, what messages might they be receiving?

<p style="text-align: center;">Readings</p> <p>Notes:</p>	<p style="text-align: center;">Founder Genius</p> <p>Notes:</p>
<p style="text-align: center;">Other Related</p> <p>Notes:</p>	<p style="text-align: center;">Tools</p> <p>Notes:</p>